



January 6, 2004

To Whom It May Concern:

EDI educates, incubates, and recognizes growing entrepreneurial companies with the potential to add significant value to the region.

Ron Boetger of Axxon Technologies has provided excellent information systems support for the last nine months at Enterprise Development, Inc. We engaged his services during a period of crisis and since that time he has stabilized and upgraded our systems with little to no business interruption. During that time, he assessed our overall system needs after evaluating our current system and gaining an understanding of our business, and then he personally implemented the changes and upgrades to our systems. This approach ensured that there was no loss in translation from assessment to implementation.

Programs & Services

Business Incubators:  
BioEnterprise

Edison  
Technology Incubator

Lewis Incubator for  
Technology

Cleveland  
Enterprise Magazine

Enterprise Forum

Enterprise Scholars

Entrepreneurial Assistance

Entrepreneurial Research

EntrePROneur Links

Excellence in  
Management Forum

Innovest

Minority  
Assistance Program

Winners' Circle

Recognition Events:

North  
Innovation Awards

Weatherhead 100

He has demonstrated that our IT needs can be managed with as little as one day per week on site, while addressing items that may come up via remote service from nearly anywhere. He also has gained a deep understanding of our business and has configured our systems to support our business needs. That alone is a rare skill among IT professionals.

In my 10+ years of experience, Ron Boetger is the most effective IT professional I have work with and employed. He keeps himself and his company current on the IT solutions in the market, and is able to match the most effective solutions with a companies business needs in a cost effective and functional manner. He can discern the best solution from the flashiest or latest software or hardware innovation and implement the change in a timeframe that will enhance business operations.

As the CFO of our organization responsible for its information technology needs, I recommend Mr. Boetger with the highest degree of confidence that he can and will present creative high-value system solutions to your business needs.

Please contact me at (216)229-9445 extension 167 if you would like additional information.

Sincerely,

Richard E. Jankura Jr.  
Sr. Director, Finance and Administration

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